

Roschier Projects & Energy Practice

Vaasa Gas Exchange

22 March 2018





Roschier Projects & Energy practice provides strategic support from an early stage and delivers results for our clients in their key projects to ensure the success in business.

Our vision is to be the first choice as legal advisor in the Nordic region for industrial, infrastructure and energy projects, and to regularly act as the project lead counsel for Nordic companies' global projects.

Your project. Our dedication.

Business perspective

- Business understanding
- Expertise and experience
- Strategic advice
- Global reach

Service perspective

- Quality
- One team
- Efficiency
- Commitment



Our client. Our passion.

- Knowing the clients' business and project management and execution practices
- 'Customer in the center' mindset
- Seamless cooperation with the client and other experts
- Roschier service standards
- Knowledge and experience provides a significant success factor in projects, supported by industry convergence
- Project legal work in the Nordics is in Roschier's DNA
- Roschier has access to the best legal service providers and practices globally



Full Roschier expertise in use

Expertise in all
needed areas:

- Strategic advice
- Risk analysis and management
- Contracts and negotiations
- Procurement, contract management
- Regulation
- Environmental law
- Construction
- Finance / project finance
- Acquisition and disposal of project interest
- Tax & structuring
- Dispute resolution
- Cyber security

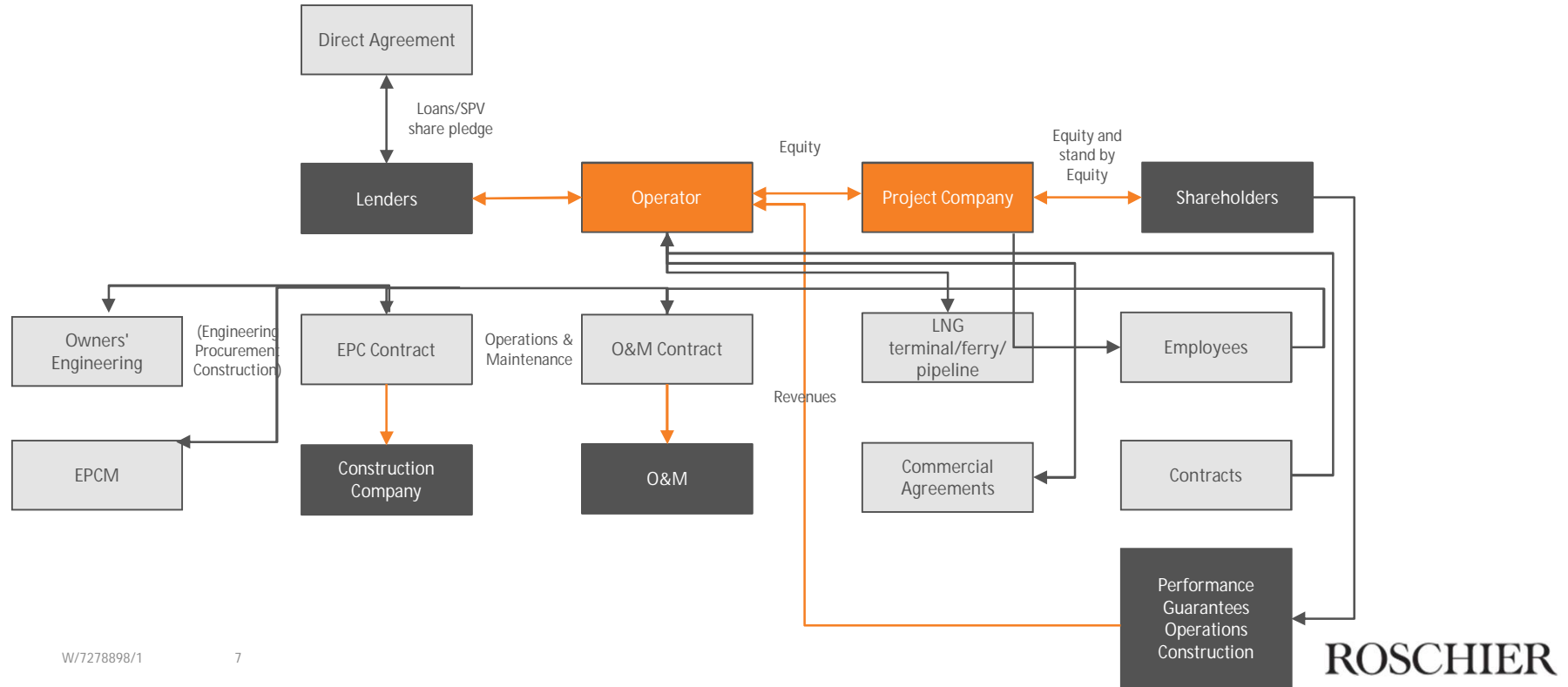


Pipelines and other oil & gas

- Our team's experience in pipelines and oil & gas or renewables based, covers all aspects of relevant legal advice such as:
 - Onshore/offshore pipelines,
 - Compressor stations,
 - Pipeline crossing arrangements,
 - major investments / new units,
 - maintenance turnarounds,
 - industrial agreements with other site companies (product supply, utility distribution, crossing and piperack agreements, leases, access agreements, service agreements and encumbrances),
 - Industrial outsourcing and over-the-fence (OTF) agreements,
 - Indirect procurement agreements (logistics, chemicals, catalysts, technical materials and services, automation, etc.),
 - Insurances,
 - Cyber security issues,
 - Regulatory advice (permitting, oil & gas, chemical and renewables regulation, environmental law questions), and
 - Support in accident and near miss situations.



WHY lawyers?



What's New?

A perspective view of a long, straight pipeline running through a wooded area. The pipeline is made of large, dark-colored pipes and is supported by concrete structures. The ground in the foreground is covered with gravel. The background shows a dense forest of trees.

New Natural Gas Market Act

- Ø Unbundling
- Ø Reduction of the use of wholesale pricing mechanisms
- Ø TPA

Up and coming

Market Model and Market Rules

- Ø Gas Transmission
- Ø Gas Distribution
- Ø Biogas rules

Our Experience.

Construction of a natural gas pipeline between Finland and Estonia



Counsel to Baltic Connector Oy

Sale of Stockholm Gas AB and Gasnätet Stockholm AB to iCON Infrastructure



Counsel to AB Fortum Värme

Acquisition of Skanska Installation by Assemblin AB



Counsel to Assemblin (owned by Triton)

Sale of the Finnish energy distribution and district heating assets to 3i Group, Goldman Sachs and Ilmarinen



Counsel to Vattenfall AB

Exit process of Eltel AB (started as a dual track and ended with the IPO/listing on Nasdaq Stockholm)



Counsel to Eltel AB and 3i funds

Acquisition of Kilpilähti electricity distribution network from Neste



Counsel to InfraVia European Fund II

Sale of stakes in Aurora Infrastructure Oy to funds managed by Access Capital Partners and Pantheon Ventures



Counsel to InfraVia Capital Partners

Sale of the electricity distribution business in Finland to Suominen Power Networks Oy



Counsel to Fortum Corporation